

Message Text

LIMITED OFFICIAL USE

PAGE 01 CARACA 10776 081724Z

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 L-03 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 /027 W

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R 081258Z SEP 76

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 4674

LIMITED OFFICIAL USE CARACAS 10776

E.O. 11652: N/A

TAGS: EAIR, VE

SUBJECT: PRICE DIFFERENTIAL ON AIRFREIGHT PALLETS

1. IN COURSE OF VISIT WITH MARIANO TIRADO, CHIEF OF TRANSPORTATION AND COMMUNICATIONS SECTION, MINISTRY OF FOREIGN AFFAIRS, ON UNRELATED MATTER, TIRADO BROUGHT UP QUESTION OF PRICE DIFFERENTIAL BETWEEN UTILIZATION OF 747 SQUARE PALLETS AS OPPOSED TO USE OF CONTOURED PALLETS USED ON DC8'S. TIRADO SAID THAT DESPITE IATA RULING THAT TARIFFS FOR SQUARE PALLETS BE INCREASED TO ELIMINATE COMPETITIVE ADVANTAGE OF CONTOUR PALLETS, PAN AMERICAN CONTINUES TO CHARGE LOWER RATE BECAUSE CAB HAS NOT APPROVED IATA RESOLUTION AS BEING APPLICABLE TO US CARRIERS. TIRADO HAS ASKED EMBASSY TO ASCERTAIN LIKELIHOOD THAT CAB WILL APPROVE IATA RULING ON THIS MATTER IN NEAR FUTURE.

2. IN SEPARATE CONVERSATION WITH VIASA OFFICIAL EMBASSY OFFICER INFORMED THAT VIASA CONSIDERS CURRENT DIFFERENCE IN PALLET RATE TARIFF HIGHLY PREJUDICIAL TO VIASA COMPETITIVE POSITION VIS-A-VIS PANAM.
VAKY

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Message Attributes

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Margaret P. Grafeld
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